

# MST 514-Organisation Behaviour

Lecture 2 August, 2015

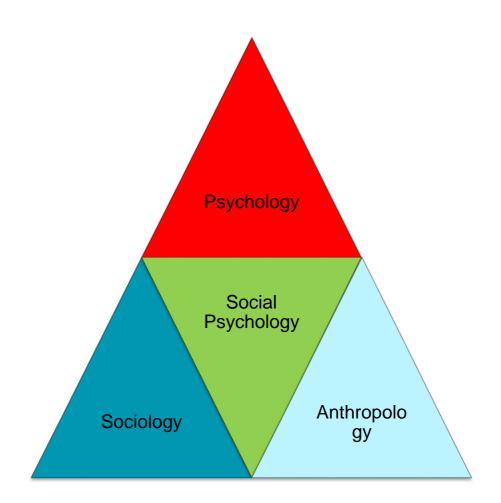


# Topics to be covered today

- 1. Contributing disciplines to organisation behaviour
- 2. OB models

## Contributing disciplines to organisation behaviour

 Many behavioral sciences have contributed to the development of Organizational Behavior



# Psychology

The science that seeks to measure, explain, and sometimes change the behavior of humans and other animals.

## **➤ Unit of Analysis:**

Individual

#### **≻**Contributions to OB:

- Learning, motivation, personality, emotions, perception
- Training, leadership effectiveness, job satisfaction
- Individual decision making, performance appraisal, attitude measurement
- Employee selection, work design, and work stress

# Social Psychology

An area within psychology that blends concepts from psychology and sociology and that focuses on the influence of people on one another.

## **≻Unit of Analysis:**

Group

#### **≻**Contributions to OB:

- Behavioral change
- Attitude change
- Communication
- Group processes
- Group decision making

# Sociology

The study of people in relation to their social environment or culture.

## **≻Unit of Analysis:**

Group

#### **≻**Contributions to OB:

- Group dynamics
- Work teams
- Communication
- Power
- Conflict
- Intergroup behavior

- Organizational system

- Formal organization theory
- Organizational technology
- Organizational change
- Organizational culture

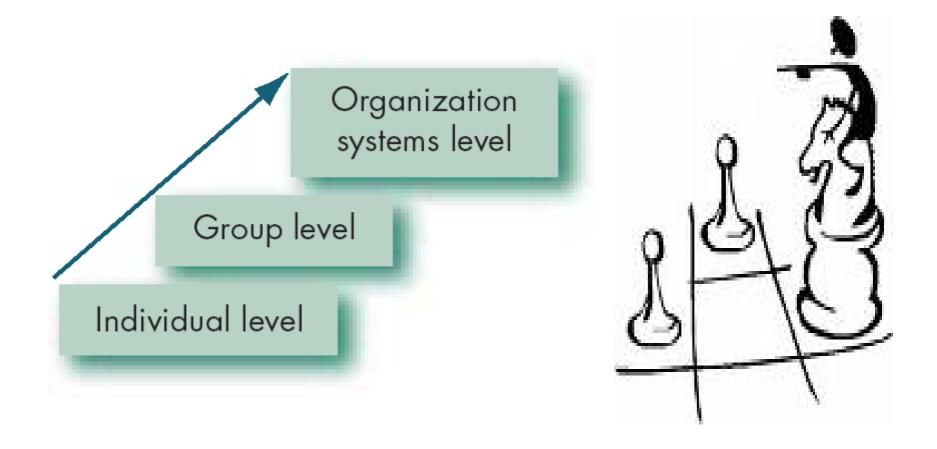
# Anthropology

The study of societies to learn about human beings and their activities.

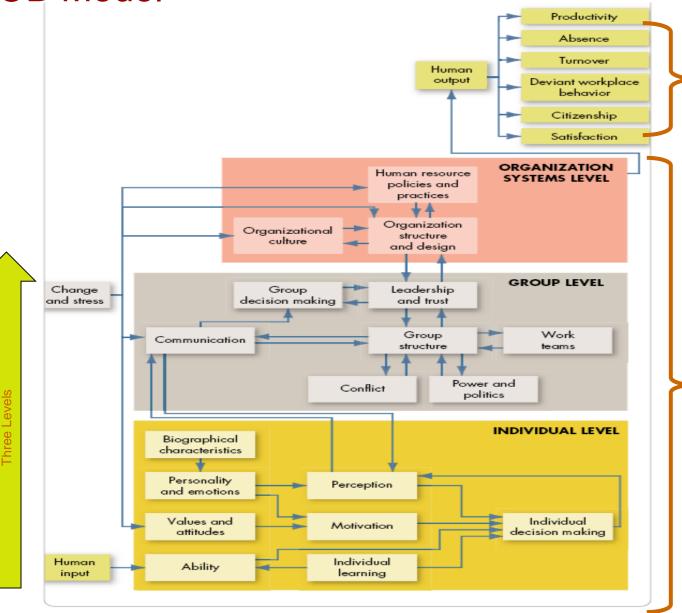
- **➤Unit of Analysis:**
- Group
- **≻**Contributions to OB:
- Comparative values
- Comparative attitudes
- Cross-cultural analysis

- Organizational system
  - Organizational culture
  - Organizational environment

# Levels of OB Analysis



## **OB Model**



**Dependent Variables (Y)** 

Independent Variables (X)

# Types of Study Variables

## Independent (X)

- -The presumed cause of the change in the dependent variable (Y).
- -This is the variable that OB researchers *manipulate to observe* the changes in Y.

## **Dependent (Y)**

- -This is the response to X (the independent variable).
- -It is what the OB researchers want to predict or explain.
- -The *interesting* variable!

X Predictive Ability

# The Independent Variables (X)

The independent variable (X) can be at any of these three levels in this model:

#### Individual

 Biographical characteristics, personality and emotions, values and attitudes, ability, perception, motivation, individual learning, and individual decision making

#### Group

 Communication, group decision making, leadership and trust, group structure, conflict, power and politics, and work teams

## Organization System

 Organizational culture, human resource policies and practices, and organizational structure and design

# Interesting OB Dependent Variables (Y)

## Productivity

-Transforming inputs to outputs at lowest cost. Includes the concepts of **effectiveness** (achievement of goals) and **efficiency** (meeting goals at a low cost).

#### Absenteeism

Failure to report to work – a huge cost to employers.

#### Turnover

-Voluntary and involuntary permanent withdrawal from an organization.

## Deviant Workplace Behavior

 Voluntary behavior that violates significant organizational norms and thereby threatens the well-being of the organization and/or any of its members.

## More Interesting OB Dependent Variables

## Organizational Citizenship Behavior (OCB)

 Discretionary behavior that is not part of an employee's formal job requirements, but that nevertheless promotes the effective functioning of the organization.

#### Job Satisfaction

 A general attitude (not a behavior) toward one's job; a positive feeling of one's job resulting from an evaluation of its characteristics.



## A basic ob model



# INPUTS INDIVIDUAL LEVEL

- Diversity
- Personality
- Values

#### **GROUP LEVEL**

- Group structure
- Group roles
- Team responsibilities

#### ORGANIZATIONA L LEVEL

- Structure
- Culture



## **PROCESSES**

#### INDIVIDUAL LEVEL

- Emotions and moods
- Motivation and perception
- Decision making

#### **GROUP LEVEL**

- Communication and leadership
- Power and politics
- Conflict and negotiation

# ORGANIZATIONAL LEVEL

- Human resource management
- Change practices



## **OUTCOMES**

#### INDIVIDUAL LEVEL

- Attitude and stress
- Task performance
- Citizenship behavior
- Withdrawal behavior

#### **GROUP LEVEL**

- Group cohesion
- Group functioning

# ORGANIZATIONAL LEVEL

- Productivity
- Survival

# Thank you

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