



# HOW TO ACE THE JOB INTERVIEW

With Siqandar.ai

# Today's lecture

Recap –Last lecture's  
questions

Some more common  
questions

Review Exercises

# While Putting together your strengths:

A

Self	It's important to be yourself	+
Stick	Stick to the same strengths irrespective of the occasion	o
Avoid	Avoid talking about examples	
Focus	Focus on 1 or 2 strengths only	

B

Link	Link your Skills to the role
Pick	Pick the Top 3
Think	Think of examples for each of these skills
Back-up	Always have a back-up skill

Which is not a sample responses of  
""weakness question""



- A. I focus too much on the details.
- B. I have a hard time letting go of a project.
- C. I am not disciplined and find it difficult to be punctual
- D. I get impatient when projects run beyond the deadline.

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- Which is not recommended for “Why should we hire you?”

- A. Talk about your willingness to work for a lower salary
- B. Make a calm, confident case for yourself
- C. Speak about core strengths in a way that related to the job requirements.
- D. Present specific details and compelling reasons

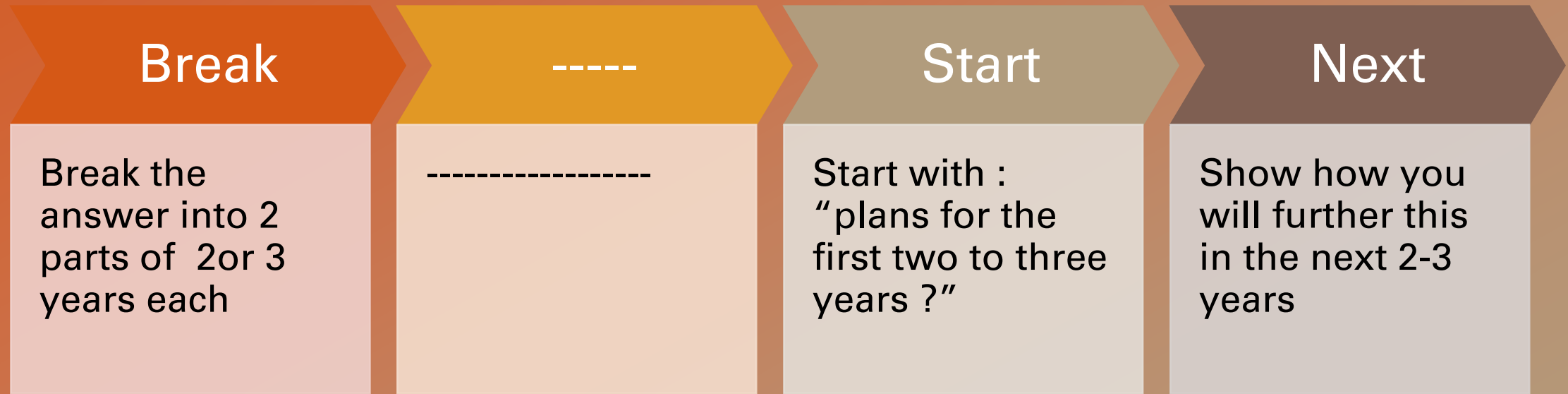


- + • Which is
- not a tip for “Why should we hire you? - Tips”

- A. Start with the top 3 or 4 reasons
- B. Cite results, credentials, and other people's feedback/praise
- C. Avoid Linking your strengths to requirement of job
- D. Be to the point , invite a question at the end.

Tip for “Where do you see yourself  
in 5 years time ?”

Fill in the blanks :



- A. **Explain** why you are breaking the answer into 2 parts  
B. Show clear progress during each part  
C. Ignore the second part  
D. Avoid too many details

Which is a relevant tip for “ Where do you see yourself in 5 years time ?”



A. Focus on the **top-most** intentions that you have for the role

B. Focus on the **easier to achieve intentions** that you have for the role



# Which is a tip for : “Where do you see yourself in 5 years time ? ”



1

Talk about job titles that you want to get in the next two to three, or five years,

2

Focus on what you would like to achieve & accomplish

3

Avoid adding any longer-term goals

**PRACTICE  
TIME !**



# WHAT ARE YOUR SALARY EXPECTATIONS ?

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# What are your salary expectations

- You risk your complete effort in the interview
- You risk selling yourself short
- Avoid answering too early in the interview process
- Try avoiding a direct answer till they have seen your 'value'

# Your aim during the interview process

## Typical mindset

"What is the minimum salary to hire this person ?"

## Your aim

"What salary should we offer to convince this person to join us ?"

# What are your salary expectations – Possible answer for fresher

*"I am starting my career , and the experience is more important*

*I look forward to building my career*

*I prefer working in your organization because ( brand, experience, industry ... )*

*The role & career path are more important to me*

*A package in line with others who have the same qualifications*



# Other tips



Research the market and salary trends



Give a range, not a number



Turn the question around



Emphasis your interest in the position and responsibilities

# What's your salary expectation ?

- [https://www.youtube.com/watch?time\\_continue=7&v=4N7mOR9yv2U&feature=emb\\_logo](https://www.youtube.com/watch?time_continue=7&v=4N7mOR9yv2U&feature=emb_logo)

**PRACTICE  
TIME !**



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# TOUGH JOB INTERVIEW QUESTIONS



# Tough job interview questions -purpose

- Gives the interviewer a deeper sense of who you are
- Check your fit with the company/ role
- Could depend on the profile of the interviewer
- To easily filter through a large number ofn candidates

# Tips for Tough interview questions



Use the “STAR” answering technique



Provide examples & anecdotes from your experience to highlight your point



Highlight the positives & learnings from any negative experience



# Personality Questions

Linked to your failures

Linked to your mistakes  
/weaknesses

What do people most  
criticize you about ?

Why have you been out of  
work ?

# Replying to questions linked to failures



Highlight you how responded to failure



Point out that anyone may fail at some point of time



Show what you learned from it



Give an example of building on it to do better in the future

# Questions linked to failures

- <https://www.youtube.com/watch?v=afhSFreGyiA>

# Questions linked to 'stress'



Can be a “trick question” to make you reveal critical flaws



Be careful not to provide too much negative information



Clarify with an example



Highlight your approach for success

# Why have you not been placed / not have a job?



Be positive, honest and brief



Eliminate personal issues (lack of ambition, laziness, or a poor work ethic).



Point out any circumstances beyond the individual's control.



Highlight other interim activities – projects, volunteering, research, higher study plans

# Why do you not have a job ?

- <https://www.youtube.com/watch?v=zflyS4S9PGk>
- <https://www.cnbc.com/2018/02/05/suzy-welch-how-to-talk-about-being-unemployed-in-a-job-interview.html>



# STAR for a failure story

## Situation

- ✓ Choose a real failure

## Task

- ✓ Important project / job – critical for the team

## Action

- ✓ Highlight the actions that did not match up to the requirement

## Result

- ✓ Acknowledge the results
- ✓ Highlight the lesson